## مطارات دبي DUBARPORTS

Tenderer Guide – Portal Registration and Profile Building

## **INTRODUCTION**

Dubai Airports aims to provide an exceptional customer experience by offering a wide array of retail and restaurant & beverage outlets. We are interested in partnering with innovative and proven operators who understand our growing customer base and are ready to seize opportunities within our exciting airport development plan.

We have a dedicated platform to manage the entire tender process, from evaluation to selection - <a href="https://www.dabid.dubaiairports.ae">https://www.dabid.dubaiairports.ae</a>

This portal allows companies to register and showcase their credentials to be considered for any relevant future business opportunities. It also contains information about current and future commercial opportunities, allowing registered companies to purchase, participate and submit offers for relevant tenders.

This step by step guide will help you register your company and brand with Dubai Airports and to create your profile to be able to showcase your brand offerings. The entire process consists of the below sections:

- 1. Register your company and create a user login
- 2. First login and setting your new password
- 3. Completing your extended profile and Uploading the Confidentiality Letter of Undertaking\*
- 4. Selecting Categories and providing Brands operating under the respective category

\*Note: To ease the registration process, the uploading of 'Confidentiality Letter of Undertaking' (LOU) is not required during the registration process. However, in order to participate in any tender published by Dubai Airports on the Portal, Tenderers must <u>first mandatorily upload</u> the signed/stamped LOU on the portal as per steps provided in section 3 of this user guide, before making a Tender purchase payment.

### I. Register on Dubai Airports' Commercial Tenders Portal

#### 1. Navigate to the portal and click on "User Registration"

مطارات دیا ہی DUBAIRPORTS		Home	Registration	Current Co	mmercial Open 7	Tenders	Contact Us	العربية
							T.	git
	Dubai Airports	Welc Com	ome to mercial	Tend	ers Por	tal	1 kin	
Our airports operat	e on a 24-hour basis, and provide c unique global audience expect	operators and ted to grow t	d brands access to more than 2 m	to more than hillion by the e	1.2 million potent and of the decade	ial consu e.	mers a week – a	a
Username Forgot your login info?	Password	Log in	User Registration	Current Commercial Open Tenders	System Requirements He	elp Desk		

2. Read the User Agreement page and click on "I Agree" and then click on "Continue"

A standard that is a standard		
See Agreement       Adde PDF File       Code         See AGREEMENT       1. Induction       1. Induction<	Unit Data 14:53 Gulf Standard Time	د
SRE ARCEEMENT  I chockwood  I c	ser Agreement	Adobe PDF File Close
1. Induction       1. Induction <td< td=""><td>SER AGREEMENT</td><td></td></td<>	SER AGREEMENT	
2. Access 2. The Ubbil Alryots Commercial Tenders Team grant mediataly deer access to the System by Tenderer Users for the purpose of responding to any invitation to participate in a Tender process, subject to this User Agreement. 2. The Tenderer commits a material Deech of any of as ablications under this User Agreement, and The Tenderer commits a material Deech of any of as ablications under this User Agreement, and there read and agree to the User Agreement agree blace bl	Introduction 1.3 This layer dependent is between Dubbi Aleports Corporation referred in this User Agreement as "Dubbi Aleports Commercial Tenders Team" and the <b>Tenderer</b> . 2.3 The dependent proves may include a PRo-Duffication referred in this User Agreement as "Dubbi Aleports Commercial Tenders Team" and the <b>Tenderer</b> . 2.3 To Refer process may include a PRo-Duffication industry and the System (b) system (c)	sal (RFP). This above list of individual Tender processes is indicative and a oviedges that by a Tenderer User accessing the System using the user ID and It between this User Agreement and any such further rules, then the
The Tenderer commits a material breach of any of its obligations under this User Agreement, and	4. Access 1. The Dubit Arports Commercial Tenders Team grants to the Tenderer, free of charge, access to the System by Tenderer Users for the purpose of responding to any invitation to participate in a Tender process, subject to this User Agreement. 2. The Dubit Arports Commercial Tenders Team may immediately demy access to the System by the Tenderer and/or one or more Tenderer Users by giving notice in writing to the Tenderer I any of the following events occur:	L.
Contraut	he Tendeers commits a material breach of any of its obligations under this User Agreement, and lave read and agree to the User Agreement	
Contraue	lagree	
Continue	I do not agree	
	Continue	

3. Fill all the mandatory information marked with a red asterisk (\*) on the "Registration Data" page which is comprising of your basic Organization Details.

Organisation Details		@ Reset
Organization Name "as per Trade License" (If your company has a registered office in UAE, mention the name as per Trade License of the main company/office In UAE)	Supplier Registration	
* Address	Jumairah	
* City	Dubai	
* Country	UNITED ARAB EMIRATES	
Region	Dubai 🔹	
* ZIP/Postal Code (If no ZIP/ Postal code please input '0')	100005	
<ul> <li>Organisation Email Address</li> </ul>	DubalAirports@DubalAirports.com	
Web site		
* Organisation Legal Structure	Limited Liability Company	
Other Organisation Legal Structure		
<ul> <li>Trade License Number / Company Registration Number (If your company has a registered office in UAE, mention the number as per Trade License of the main</li> </ul>	CC-1231123	
User Details		
Title		
* Last Name		
* First Name		
Phone Number     Please enter "+" "country code" and "your phone number" with     no space	0477777777	
<ul> <li>Email Address</li> <li>IIM-PORTANT: This email address will be used for access to the site and for all communications. Please ensure you enter the address connectly. Please use ', (semicolon) to separate multiple addresses.</li> </ul>	·	
<ul> <li>Username (please do not forget your username)</li> </ul>	supplierregistration	
* Preferred language for use in system interface	English (UK) •	
* Time Zone	(GMT + 4 00) Abu Dhabi, Dubai, Muscat	
# Email Address Validation	Send Validation Code Enter Validation Code	

4. Click on "Send Validation Code" on the Registration Data page. You will receive a validation code through an email on the email address provided in step 3.

User Details	
Title	
<ul> <li>Last Name</li> </ul>	
First Name	
Phone Number     Please enter "+" "country code" and "your phone number" with     no space	647777777
<ul> <li>Email Address</li> <li>IMPORTANT: This email address will be used for access to the site and for all communications. Please ensure you enter the address correctly. Please use ** (semicolor) to separate multiple addresses.</li> </ul>	
Username     (please do not forget your username)	supplieregistration
Preferred language for use in system interface	English (UK) ¥
Time Zone	(GMT + 4:00) Abu Dhabi, Dubai, Muscat
Email Address Validation	Send Validation Code Enter Validation Code



#### 5. Copy the "Validation Code" from the email received.

Dear User,
The following email address has been entered on Dubai Airports Company- Commercial Tenders Portal as new user email address: This email is to confirm that the email address entered belongs to the user and is able to receive the email.
If you are the user that has requested this email, please enter the following Validation Code into the 'Validation Code' field in the registration page in order to save the email address to the account.
Validation Code: 48719266016ED4FE869C
If you have closed the Registration Data page where this request was generated, you must reopen the page and request a new Validation Code as the validation code in this email will be no longer valid.
NOTE: If you did not request this email address Validation email, please disregard this message.
For assistance please contact our Helpdesk:

#### 6. Paste the Validation Code on the registration page.

Title	- <b>T</b>
* Last Name	
* First Name	
* Phone Number Please enter "+" "country code" and "your phone number" with no space	0477777777
Email Address * IMPORTANT: This email address will be used for access to the site and for all communications. Please ensure you enter the address correctly. Please use ';' (semicolon) to separate multiple addresses.	
* Username (please do not forget your username)	supplierregistration
* Preferred language for use in system interface	English (UK) 🔻
* Time Zone	(GMT + 4:00) Abu Dhabi, Dubai, Muscat
* Email Address Validation	Send Validation Code Enter Validation Code 48719266016ED4FE869Q

7. Click on "Save" on the top right-hand side of the page.



8. Provide further information in the "Basic Profile" section. Once all the questions have been answered, click on "Save and Continue"

You can always click on "Save & Continue" at any point in time and come back to complete your

profile later.

* Basic Profile Form: Co Registration	ompany Details			
Registration Data	Basic Profile Forms	My Category Selection	Registration Confirma	ition
				Save & Continue Cancel
Company Information				
Company Name (Arabic)	Kindly provide company name as mentioned in Trade License in Arabic		سيلاين ريجينار ايلان	<i>"</i>
			Characters available 1982	
Authorized Signatory				
Authorized Signatory Salutation	Kindly select salutation from the list		Mr. 🔻	
Authorized Signatory Name	Kindly provide authorized signatory name		Mohammad Ahmad	
			Characters available 1986	
Authorized Signatory Phone Number	<ul> <li>Kindly provide authorized signatory phone number with extension (Kindly enter "+" "country code" and "your phone number" with no spaces)</li> </ul>		(i) +97147777777	<u>/</u> ~
			Characters available 1987	
Authorized Signatory Mobile Number	Kindly provide authorized signatory mobile number (Kindly enter "+" "country code" and "you	ir mobile number" with no spaces)	+97147777777	// ~
			Characters available 1987	
Authorized Signatory Email	<ul> <li>Kindly provide authorized signatory email</li> </ul>		dubaiairports@dubaiairports.com	~
			Characters available 1969	

9. Select the relevant business categories which are operated by your company/brand. Search the category for keywords, or expand the entire tree to have an overview. Select as many categories as applicable with a minimum of one category. Click on "Confirm" once all relevant categories are selected

Categories Registration				
Registration Data	Basic Profile Forms	My Category Selection	Registration Confirmation	3 Confirm × Cancel
Search or Navigate the Tree food X				
				Reset Search Criteria
Categories				

- a. Use the "Search or Navigate the Tree" to find the relevant category of your service.
- b. Click on the check mark to select your relevant category
- c. Click on Confirm

10. List all the brands separated by a semicolon in the "Category Specific Form" page. Example: Brand One; Brand Two (if applicable).

Click on "Save & Continue" once you have provided names of all brands under each category selected in previous step

<ul> <li>Category Form Registration</li> </ul>					
Registration Data	Basic Profile Forms	My Category Selection	Registration Confirmation	2	
Form: Fast Food Category			[	Save & Continue	ncel
E Category linked					
Fast Food Brands		1			
Label	Description	Response			
1 Fast Food Brands List	Kindly list all brands related to Fast Food sub-category sperated by semicolon	Brand 1; Brand 2 Characters available 1976	; Brand 3		

11. You have successfully registered your account with Dubai Airports Commercial Tenders Portal. Please change your login password and complete your extended profile by following the steps mentioned in Section II and III of this document.

18:	:42 WET - Western Europe Time		
0	مطارات ديني DUBAIRPORTS		
	Registration Confirmation		
	Registration Data	My Category Selection	Registration Confirmation
	The Registration Process is complete. Your account has been activa Vour Profile is currently under review by Dubai Airports Commercial Log in with your Username and Password to access the platform.	ated and an email sent to confirm this. Team, you will receive email alert accordingly.	

## **II.** Accessing the portal after registration completion

- 1. Copy the temporary password you will receive through an email notification from the portal. Click on the portal link in the notification email or go to <a href="https://www.dabid.dubaiairports.ae">https://www.dabid.dubaiairports.ae</a>
- 2. Enter your "Username" and "Temporary Password" and click on "Log In"





3. Specify a new password that is unique to you and click on "Submit"

4	For reasons of security you are required Please enter a new Password in the field	to change your Password. Is below, and click "Submit" to continue.
<b>i</b>	Passwords must contain at least 8 character Password must be different from login! Warning! Your password must contain both the following special characters: \\£\$\%&/()=	ers alphabetic and numeric characters, and must contain at least one of ?"€[]#@,><*+
ew	Password	
onf	firm Password	
-		

4. You will now reach to the landing page of your account. Follow the steps mentioned in Section III to complete your extended profile.

# III. Completion of Extended Profile and uploading the signed Confidentiality Letter of Undertaking

 Once your registration is complete, you will receive an email of Account Activation which will include the steps needed to complete your "Extended Profile". Click on the site address to access the neutral

the portal.





#### 2. Enter your username and password.



#### 3. Click on "Registration Data"



#### 4. Click on "Profile Data" tab

Registration Data	Profile Data	Status Summary	Responses	History Of Changes	

5. Click on "Company Details" section and click "Edit" to start filling the required information.

Showin	g Result <b>1</b> -	6 of 6 Show: 10 ▼					
		PHASE	TITLE	COMPLETION	DOCUMENT EXPIRY DATE (FIRST TO EXPIRE)	LAST MODIFIED DATE	
1	>	Onboarding	Company Details	٢	10/12/2020	28/12/2021 11:05	
2	>	Additional	Brand and Experience Profile	0	29/01/2020 🛦	27/05/2022 09:15	
← <	> Com	pany Details					
	∨ сомра	NY INFORMATION					
		QUESTION	DESCRIPTION	RESPONSE		EDITABLE BY	
	1	Company Name (Arabic)	Kindly provide company name as ment in Arabic	ioned in Trade License		Tenderer	
	~ AUTHORIZED SIGNATORY						

5. At the bottom of this section, you must download the "Confidentiality Letter of Undertaking" template. Fill, sign and stamp the template and re-upload the document in this section

Click on "Download Template"

~ CON	FIDENTIALITY LETTER OF UNDERTAKING			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	Letter of Undertaking	Please download the Letter of Undertaking template. Kindly fill in the template and print on your company letterhead and sign it by the Authorised Signatory. Once done, please upload the signed letter of undertaking on the portal. This step can also be completed post registration. However, kindly make sure you upload the same before participating in any tender.	+ Attach File Download Template	Tenderer



CONFIDENTIALITY UNDERTAL	(ING - Adobe Acrobat Reader DC (32-bit)		_	0	×
File Edit View Sign Wind	ow Help				
Home Tools	CONFIDENTIALITY ×	?	<b>#</b>	Sigr	ı In
🖹 🕁 🕈 🖶	⊖		0	$\bowtie$	20
Comment	🛡 🖉 I T To Ta T II 🖉 🖉 🔓 🚱 🔗 👘 🖄 🗮 Aa			Clo	se
				^	B
	M/s. Dubai Airports Corporation				F
	P.O. Box 2525			1	Po
	Dubai				Þ
	United Arab Emirates				
					ĂD.
	Date: insert Date DD.MM.YYYY				Ð
<b>&gt;</b>				4	
	Dear Sirs,				~
	Letter Of Declaration And Undertaking (the <b>"Letter of Undertaking"</b> )				1
					Cu
	We linsert the Company Name				C,
	, ( VVe ), holding the incence humber				R
	[ inservinge during not or equivalent ] represented by [ inserv Authorised Signatory name as per POA or equivalent ], duly				
	authorized for the purpose of this Letter of Undertaking, hereby acknowledge, confirm and declare that,			~	

Save the Template. Open the template in Adobe Acrobat. Fill in <u>all</u> the highlighted fields

Once all the information has been filled in and signed/stamped, please upload the document in the same

section by clicking on "Attach File".

~ CON	FIDENTIALITY LETTER OF UNDERTAKING			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	Letter of Undertaking	Please download the Letter of Undertaking template. Kindly fill in the template and print on your company letterhead and sign it by the Authorised Signatory. Once done, please upload the signed letter of undertaking on the portal. This step can also be completed post registration. However, kindly make sure you upload the same before participating in any tender.	+ Attach File Download Template	Tenderer

Click on Save on top right

7. Click on "Brand and Experience Profile section" and answer all the mandatory fields. Please ensure to upload your Brand profile attachment. If you wish to upload multiple files, please zip the files and upload.

Once done, click on "Save".

RAND	AND EXPERIENCE PROFILE			
✓ EXI	PERIENCE PROFILE			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	Brand Profile Attachment	* Kindly attach the Brand Profile (for Brands operated by your Company). In case of multiple brands, please merge into a single attachment or upload under "Additional Attachments" section.	(no file attached)	Tenderer
2	Brand Profile Description	Kindly provide a short summary of the Brand Profile (for the Brands operated by your Company). Alternatively, please provide Brand Profile(s) as an attachment in the 'Brand Profile Attachment' section below.	test case study	Tenderer

8. Following the same approach, complete all the forms and save the information.

Extended Profile Details: UAE B	ased Companies				
				Save and Continue X Cancel	
UAE Company Details					
UAE VAT registration number	Kindly provide the UAE VAT registration num	iber, if VAT registration number is not available, Kindly enter 0.	1000002324231	/	
			Characters available 1987		
Chamber of Commerce and Industry Membership Kindly atlach valid copy of the certificate of registration of membership Chamber of Commerce and Industry			+ Click to attach file Expiring on:	1. •	
			Gummeyyyy		
Extended Profile Details: Sole O	wnership				
				Save and Continue X Cancel	
Company Owner					
First Owner Name Kindly p	rovide first Owner's name	Mohammad Abamd	~		
		Characters available 1986			

9. You have successfully completed your extended profile



## **IV. Selecting Category and Brand Section**

1. From the home page, Click on "My Categories"



2. Click on "Add Category"

مطارات.ديتي DUBAIRPORTS	
	🚠 Add Category
My Categories	
Enter Filter (type to start search)	
Code Title	Classified On

3. Select the relevant Category and click "Confirm". Provide the Brand Names separated by ';'

Click on "Save"

التديني UBAiRPOR	مطا TS	Dubai Airports Tender Portal R	egistration
مطارات دیا یا DUBAIRPORTS			
Categories Selecte	d in the Previous Page		
Category List: >Trade Category>Retail>Fin Form Title: Financial Services C	ncial Services (Bank, ATM, FX); stegory		
Financial Services Brand			
Title	Description		Response
1 Financial Services Brands I	Please list out the brands operated by your parent compa	ny under "Financial Services". Separate multiple values by semicolon ${}^{*,*}_{\ r}$	Characters available 2000
bai Airports, All Rights Reserved			Back t

The following guidelines will help you provide the Brand information in correct format:

- The Brand names should be the Brand Name operating under your Company Name (i.e. as mentioned in your Trade License/Permit). Please do not mention the brands you sell.
- If your Brand Name is same as Company Name, please mention the same (i.e., Company Name) in the field
- Please ensure to select the relevant category under which your Brand operates
- Please ONLY mention the brand names as mentioned in your Trade License/Permit. Do not use "other", "etc." or any other explanatory terms in the fields
- Separate multiple brand names by;

## [Additional Section] Respond to Editable Profile Forms

Note: This section is applicable if your profile information is inaccurate or more details are requested

by Dubai Airports

1. You will receive an email notification from the portal to review your profile forms and re-submit new answers. Click on the notification on the email to log in and access the profile.

Dear Supplier Registration,
Dubai Airports Company - Commercial Tendering has requested that you complete any required data and review Qualification Assessment Forms on Dubai Airports Company- Commercial Tenders Portal
Assessment Group Name: Qualification Assessment
Dubai Airports - Commercial Comment (optional): Kindly review the profile UAE Based Companies and resubmit the following
1. A 2. B 3. C
To access the Form Questions (provided your access allows you) click the following link and enter your Username and Passwore <mark>https://www.dabid.dubaiairports.ae</mark> /esop/guest/login.do?qvu=40093585016ED5720D39
Or browse as follows:

#### 2. Click "OK" on the pop up to start the editing of the forms.





#### 3. Click on the form.

te Message Received Messages	Sent Messages Draft Mes	sages				
le Forms					Return Fo	orms To Dubai Airports Com
Tel-	Tendere	Form Status Document Expiry Date		Lost Madification Date	Form Edition Allowed on	Econo Manad
nue	Mandatory	Optional	(First to Expire)	Last mouncation Date	Form Ealing Allowed on	<ul> <li>Forms viewed</li> </ul>
UAE Based Companies	(100%)	0%		05/12/2019 13:33	05/12/2019 13:44	No

#### 4. Click on "Edit"

<b> </b> ← < >			Edit
Form Information			
Last Tenderer Modification Date 05/12/2019 13:33			
Editable Forms			
Form Editing Editable by Tenderer 👔 Current Editing Allowed			
05/12/2019 13:44		Last Editing Stopped	
Form Title: UAE Based Companies			
Form Description			
UAE Company Details			
Title	Description		Response
UAE VAT registration number	Kindly provide the UAE VAT registration number, if VA	AT registration number is not available, Kindly enter 0.	1000002324231
Chamber of Commerce and Industry Membership	Kindly attach valid copy of the certificate of registration of	of membership Chamber of Commerce and Industry	(no file attached) Expiring on:



5. Re-submit your answers and click on Save & Continue.

			Save and Continue	× Cancel
Form Information				
Last Tenderer Modification Date 05/12/2019 13:33				
Editable Forms				
Form Editing Editable by Tenderer 👔				
Current Editing Allowed				
05/12/2019 13:44	Last Editing Stopped			
Form Title: UAE Based Companies				
Form Description				
UAE Company Details				
Title	Description	Response		
LIAE VAT registration number	· Visible emode the UAE VAT constration number if VAT constration number is not nonlibble. Visible actor 0	1000002324231		~
CAE VALLEGISUAUUT HUNDER	<ul> <li>Kinay provide the over even registration number, if we registration number is not available, kinay enter o</li> </ul>	Characters available 1987		
		+ Click to attach file		
Chamber of Commerce and Industry Membership	Kindly attach valid copy of the certificate of registration of membership Chamber of Commerce and Industry	Expiring on:		
		dd////M/yyyyy		-

6. Once all the questions have been resubmitted, you will receive a pop up, click on "Return Forms to Dubai Airports Commercial"

All Forms	have been reviewed and all mandatory fields complet	ted
Return all	listed Forms to the Dubai Airports Commercial or go l	back to the Forms and Return them la
		i
	and the second secon	V No. Luill do it later

7. You have successfully updated your extended profile.





If you are not satisfied with the helpdesk or have a non-technical query, please write to: <u>commercial.tenders@dubaiairports.ae</u>